



# **BUSINESS PARTNER MEMBERSHIP INFORMATION PACK**

## **'BUSINESS PARTNER'**

*"Membership for a Company or Individual whose primary activity is directly related to the plastics industry, this would include for example: machinery installers, miscellaneous equipment suppliers, product design and process engineering consultancies etc."*



## **Polymer Machinery Manufacturers & Distributors Association Limited**

### **INCORPORATION**

The PMMDA was first incorporated on the 1<sup>st</sup> June 1966 by eight founder members. The PMMDA is the only UK organisation solely concerned with the interests of polymer machinery manufacturers and distributors. It is a registered company, limited by guarantee and without share capital.

### **OBJECTIVES**

The main aims of the PMMDA, as outlined in the Memorandum and Articles of Association, are:

- The promotion and advancement of the common interests of firms and companies engaged in the manufacturing and distribution of machinery for the plastics and allied industries and to promote co-operation and unity of purpose between them in the conduct of their business.
- The exchange of information and ideas regarding the manufacture, sale and distribution of machinery with a view to improving standards of quality.
- The encouragement of fair-trading and the maintenance of a high standard of quality and service by manufacturers and distributors of polymer processing machinery.
- The co-operation and entering into arrangements with national authorities, exhibition promoters and other associations or persons on any matters which can benefit the PMMDA or its Members.

### **CRITERIA FOR BUSINESS PARTNER MEMBERSHIP**

At least two of the following criteria must also be met before an application can be processed:

- The company must have been trading for at least one and preferably two years.
- The service / products offered must be established in the UK market or in its country of origin, e.g. by internationally known companies seeking to expand into the UK market.
- The General Manager/Owner, who is usually the nominated representative of the company and to whom all correspondence is sent, must be well known and respected within the industry.

### **COMMITTEE**

The management of the PMMDA is vested in an Executive Committee consisting of representatives from six member companies, elected annually by members at the AGM. Senior members of the Association and the Committee Chairman appoint a President to serve for three years and his appointment is ratified by the Committee and confirmed by the AGM. Positions on the Committee include Health & Safety Representative, Treasurer and Secretary and of course Chairman.

## **QUALIFYING COMPANIES**

Companies who work within the Plastics Industry or whose services and product could potentially be used by member companies. The Association Membership covers UK and Ireland based companies only.

## **ALL APPLICATIONS ARE UNANIMOUS**

On receipt of the completed application form, it is circulated to the Committee and the membership is notified of the application in the Newsletter, where details are given of the company's activities and the name of the nominated representative for any comments or objections.

## **COMPANY VISITS**

The Committee has the right to visit any company seeking membership to establish that its' operation complies with the trading practices expected of PMMDA Affiliate members. The Committee member will not be a direct competitor and a mutually convenient appointment will be made. Should the Committee decide a visit is not necessary for any reason, the applicant may request a visit from a member of the Committee.

## **ACCEPTANCE**

Upon ratification of the application by the Committee, the current subscription will be due and the request made for a full list of services or equipment supplied, with principals and trade names, as applicable, for inclusion on the PMMDA database. Certificates of Membership are presented at the AGM the year following acceptance.

## **BENEFITS**

Business Partner membership will give you access to member companies through the following routes:

- ✓ Website listing and links
- ✓ Promotion of services and links on Monthly Newsletter to members
- ✓ Advertising opportunity on website
- ✓ Purchasing opportunities within membership
- ✓ Endorsement and Representation with UK bodies
- ✓ Networking opportunities at a variety of events throughout the year
- ✓ Direct Marketing through membership
- ✓ Unique industry information available from member companies
- ✓ Enhanced credibility with member companies
- ✓ Potential for sponsorship of events and activities
- ✓ Communication of industry updates
- ✓ Feedback on the development of ISO and EU Standards
- ✓ Use of the PMMDA logo
- ✓ Social events

## **REPRESENTATION**

Representation at ISO International Standards Level; and at the British Standards Institute's MCE/3/2 Rubber & Plastics Machinery Safety Committee. PMMDA is actively involved in all Standards review processes and has in the past successfully influenced changes to a number of the standards set by BSI.

## **GROUP DISCOUNTS**

Seminars – PPMA holds regular machinery seminars for which PMMDA members are eligible for preferential rates.

## **WEBSITE/SOCIAL MEDIA**

Basic Business Partner members' information will be listed on the PMMDA web-site, free of charge, with hyperlinks to their own sites as requested. Opportunities to purchase advertising space on the website will be offered to Business Partner and Affiliate members as a priority.

PMMDA has formed a group on LinkedIn and Facebook to encourage interaction and discussion between members and the wider plastics community.

## **EXHIBITIONS**

The PMMDA has sponsored Interplas since 2005.

In recent years, PMMDA has maintained a close relationship with Crain Communications with regard to the organisation of the PDM Exhibition.

At both of these exhibitions, PMMDA is in attendance in the form of a 'PMMDA Member's hub', offering facilities for Members to meet up with colleagues or customers over a coffee.

## **WORKING TOGETHER**

PMMDA enjoys close working relationships with GTMA and other Trade Associations relevant to the plastics industry and is an Affiliate member of the British Plastics Federation (BPF).

## **NETWORKING**

PMMDA organises several networking events at interesting venues throughout the year, including an annual visit to the House of Commons, Activity Days and meetings to discuss industry statistics.

**SPONSORSHIPS** – The PMMDA has a reputation for supporting industry from the roots and sponsors the following:

-The PMMDA supports the "Plastics Industry Awards Dinner" held each year and organised by Crain Communications, by offering Apprentice of the Year Award winner with £1,000 prize money and by being actively part of the Awards Committee.

## **SUBSCRIPTION**

The annual subscription for Business Partner Membership January **2019** to December **2019** is **£275**. Payment is due on joining (*pro-rata payment is calculated if joining occurs part-way through the year*) and thereafter on the 1<sup>st</sup> January each year.

## **LIABILITY**

In the event of the PMMDA becoming insolvent, each Member is currently liable for a contribution not exceeding the then current subscription.

## **FURTHER INFORMATION**

For further information, please contact the Committee Secretary.

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**POLYMER MACHINERY MANUFACTURERS & DISTRIBUTORS ASSOCIATION LTD**

***BUSINESS PARTNER - MEMBERSHIP APPLICATION FORM***

Name of Company:	Registered Office Address (if different)
Trading Address:	
Tel No.	Fax No.
E-mail address:	Website Address:
Date Company Commenced Trading:	
Name of person making application:	
Position:	
Trade names represented:	Brief description of product:

Bankers:  
Branch address:

**Name and address of two referees:**

Name	Name
Company	Company
Address	Address